
Frances L. Sullivan



Assistant Deputy Commandant for Installations and Logistics (Contracts) United States Marine Corps

Mrs. Frances L. Sullivan is currently the Assistant Deputy Commandant, Installations and Logistics (Contracts). She provides policy, oversight and leadership to the Marine Corps Field Contacting System, and serves as advisor on contacting matters to the Deputy Commandant, Installations and Logistics.

Mrs. Sullivan was appointed to the Senior Executive Service in October 2004 and has 29 years of Federal Service.

Prior to reporting to the Marine Corps, Mrs. Sullivan served for five years as the Director of the Acquisition and Procurement Office in Washington Headquarters Services (WHS). The WHS acquisition portfolio included \$1 billion annually in contracts for construction, facility operation and maintenance, security services, information technology, and advisory and assistance services.

From 1999 through 2004, Mrs. Sullivan was an acquisition leader at the Naval Facilities Engineering Command (NAVFAC). At NAVFAC, she managed acquisition policy, procedures and performance management for a \$6 billion/year global acquisition program.

Mrs. Sullivan spent the previous seven years as a procurement analyst with the Treasury Department and the National Aeronautics and Space Administration. During that time, she was a member of the Civilian Agency Acquisition Council, and contributed to a variety of significant reforms of federal acquisition regulations. From 1996-1997, she was vice-chair of the inter-agency team that created a more flexible, and more aggressive, federal source selection process.

Mrs. Sullivan also has a proven track record in operational contracting. From 1984-1992, she was a negotiator and contracting officer for missile and aircraft program at the Naval Air Systems Command. She began her career in contracting at the Navy Inventory Control Point, Philadelphia.

She graduated from the College of William and Mary with a Bachelor's degree in Economics in 1981. She earned a master's degree in Business Administration from Virginia Tech in 1988.

Mrs. Sullivan was awarded numerous awards and citations including the Secretary of Defense Medal for Meritorious Civilian Service, the Department of the Navy Superior Civilian Service Medal and the Department of the Navy Meritorious Civilian Service Medal.